

SSP Professional Services

Helping you through the challenges of the broking market.

Key benefits.

- **Collective knowledge:** With over 750 talented people, we can call on expertise covering a diverse range of projects, so you not only tap into the knowledge of the person on the front line, but the collective knowledge of the entire team – with average experience of over 10 years for each of our people.
- **Time to benefit:** The experience that we've gained means that we can deliver solutions that are proven in the real world – and developed faster from a position of unrivalled knowledge across all lines of business.

Your challenges.

The insurance industry faces more challenges than ever before. The growth of the internet, multi-channel distribution, changing customer demands, industry consolidation and increased regulation have all challenged traditional business models and IT strategies.

It has become very apparent that the broker which stands still will get left behind. To move ahead of the times, you'll need a partner with the expertise and experience to help you develop a winning strategy to thrive in this challenging market.

Your solution: SSP Professional Services.

SSP offers a complete service for brokers, together with expert advice based on many years' experience in the industry. We're helping our clients respond to market changes, keep a competitive edge, and above all, turn challenges into opportunities every day.

We're a pragmatic company with a wealth of real-world experience in implementing systems and solutions across the spectrum of size, age, geography and supply chain. Backed up by our robust project management approach, The SSP Way, we can apply our collective talent to your challenges and deliver effective solutions.

The SSP advantage.

- **Small to large:** SSP delivers at every level of broking and understands the key challenges you face. We know how to adapt a solution to your needs, however small or large.
- **Total solutions to tailored components:** SSP has experience of delivering entire solutions that cater for every facet of a broking operation through to specific point solutions for targeted requirements.

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Experience in equals progress out.

Key benefits.

- **Risk reduction:** Our expertise, gained through addressing thousands of our customers' challenges, means that we know the pitfalls and advantages of various approaches and so can plot the path of least risk.
- **Hassle-free projects:** We understand the technical nuances of the insurance world in every incarnation. That's why we've delivered successful projects to clients in 50 countries across five continents.
- **From start-up to regeneration:** SSP has helped brokers across the globe get off the ground, as well as 'transplanting' core systems - transforming your ability to react to market demands and perform more effectively. We can manage programmes that cover the complexity of data migration, change management, systems integration and tailored development.
- **From manufacture to retail:** We cover the production of a world-class web solution, the implementation of an entire administration platform and more. We know the challenges of dealing with complex distribution and the need to interact effectively. Consequently, we can provide professional services across the entire spectrum of the broker supply chain.
- **Global capability:** We can effectively apply our collective talent to problems and opportunities across the globe – from Asia-Pacific to the United States. Projects spanning four continents are not uncommon for us.
- **Seamless data migration:** Evidence and experience show that data migration is one of the biggest headaches facing any broker looking to implement new solutions. It sits on the critical path for most complex projects. SSP Data Services, as part of our offering, can simplify data migration and support a variety of methods of switching platforms.
- **Across technologies:** SSP has delivered projects on AS400 systems in RPG, on DB2 and Oracle databases using Java, and solutions encompassing the entire Microsoft technology stack. We can therefore deliver solutions across a broad technology spectrum, working with architects and designers across each discipline.

For further information on SSP Professional Services for brokers, call us now on **0800 590 705** or visit www.ssp-worldwide.com/sspforbrokers

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