

NEWS RELEASE:

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St. James's Place commits to SSP's financial services technology with a new 5-year deal

St. James's Place Wealth Management has committed to a new 5-year deal with technology solutions provider SSP to enhance the technology services it provides to its team of financial advisers.

At the heart of St. James's Place is the St. James's Place Partnership; a network of expert financial advisers who specialise in delivering face-to-face wealth management advice to individuals, trustees and businesses across the UK. From the latter part of 2016, St. James's Place will start to benefit from upgrades to their existing new business systems. This will include SSP's new web-based financial services solution, called SSP Adviser.

SSP Adviser is specifically designed for personal and corporate clients and will provide St. James's Place with a tailored solution to match their exact needs and business model.

The new tools will facilitate access to illustrations, Fact Find and electronic business submission in a modern, web-based platform built upon Microsoft's latest .NET technology.

Steve Pearson, Managing Director, SSP Broker Division commented:

"SSP has a successful and long-standing relationship with St. James's Place, having provided a suite of technology assets since 2002. Full feature workflow functionality and multiple integrations for fact finding, illustrations and electronic applications have helped smooth the advice process and delivered an enhanced customer experience.

"The addition of SSP Adviser is an exciting next step as we look to build on our technology partnership and achieve our shared ambitions for growth."

Rob Delaine, Development and Technology Director from St. James's Place said:

"The move to SSP Adviser will provide Partners with access to key functions via a standard web browser, integrated seamlessly with our wider technology systems.

"It will deliver a consistent, modern and more intuitive Partner experience and support the growth of our operations in the UK and further abroad."

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Notes to Editors

About SSP Limited

SSP is a leading provider of financial service and general insurance technology solutions, operating in more than 50 countries across the UK, Europe, Asia-Pacific, Africa and USA.

With almost 30 years' experience and industry expertise, SSP develops and implements technology solutions and back office systems that enable its customers to reduce the cost of their operations, increase their distribution and create a better customer experience - improving their customers' profitability and effectiveness.

About St. James's Place

With £55.5 billion of client funds under management, the St. James's Place Wealth Management Group specialises in the provision of face-to-face wealth management advice to individuals, trustees and businesses.

Through a network of expert financial advisers – The Partnership, the business provides advice to clients based on their individual needs and circumstances, adapting advice as requirements change over time to ensure that recommendations remain appropriate.

Contact SSP to find out more:

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