



## SSP ADVISER

### INTEGRATION WITH SOLUTIONBUILDER

SSP Adviser is integrated with SolutionBuilder - iPipeline's award winning client centric, research, quote and apply portal designed to help advisers rapidly model and shape a range of protection solutions.

It gives advisers increased efficiency in the research of protection solutions, providing a faster and more efficient way of reviewing a client's protection needs and how they can be packaged together. This includes both multi-benefit and single-benefit product comparisons, encouraging up-sell and cross-sell, to accelerate the selling of protection. In simple terms, SolutionBuilder allows you to:

- Compare joint life against two single life policies in a single view
- Compare protection needs across multiple products including Life, Critical Illness, Business Protection, Whole of Life and Income Protection Insurance
- Add height and weight information to see if clients will be rated
- Compare menu plans against single policies side by side
- Access rapid pricing and refine throughout the process
- Generate a personalised Risk & Mortgage Protection Report to highlight to clients the importance of protection
- Receive an instant underwriting decision in principal with XRAE, helping manage client expectations early on in the process
- Retain quote data for up to 90 days and requote with one click
- Download a folder of Key Features, Illustrations and Comparison Reports to support your recommendations

### TRAINING AVAILABLE

To make sure you're making the most of SolutionBuilder, sign up to a 20 minute online training session - [www.ipipeline.com/uk/training](http://www.ipipeline.com/uk/training)

## SOLUTIONBUILDER AND SSP ADVISER

SolutionBuilder is integrated with SSP Adviser, allowing you to:

- Streamline your process by using pre-populated client data in the quote request
- Take quote, product and comparison information back into SSP Adviser
- Automatically set-up the policy proposal and expectations of the commissions due

The image shows a desktop view of the SolutionBuilder web interface and a tablet displaying a risk and mortgage protection report. The desktop interface includes a navigation bar with 'Client search', 'My Pipeline', and 'Log out' buttons. The main content area is titled 'Benefit Summary (5)' and contains a table of insurance products. The tablet displays a 'Risk & Mortgage Protection Report' for 'Mr Testy Tester & Mrs Test Tester', showing a selected benefit of 'Income Protection (assumes full employment) £1,820.00 monthly benefit defined for 6 months'. The report includes a table of indicative premiums for different terms and benefit amounts.

Benefit Amount	12 months	6 months	3 months
(-20%) £1,120.00	Indicative premium £53	Indicative premium £56	Indicative premium £62
£1,820.00	Indicative premium £69	Indicative premium £73	Indicative premium £81
(+20%) £1,876.00	Indicative premium £85	Indicative premium £90	Indicative premium £100

You can find out more about SolutionBuilder and how it can save you time, or sign up to a 15 minute online demo to see how to use the tool by visiting: [www.ipipeline.com/uk/solutionbuilder](http://www.ipipeline.com/uk/solutionbuilder).

For further information visit [www.ssp-worldwide.com/ssp-adviser](http://www.ssp-worldwide.com/ssp-adviser)

To gain access to SolutionBuilder, please contact your SSP Adviser Account Manager.

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